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AI WORKFLOW ORCHESTRATION FOR DOCUMENT PROCESSES

$2M
annual revenue

90+
customers

AstraZeneca · ADM · HOME CREDIT BANK · ArcelorMittal · żabka · Glovo

Together Fortune 500 lost $1.2T a year due to inefficient procurement and contract processes*

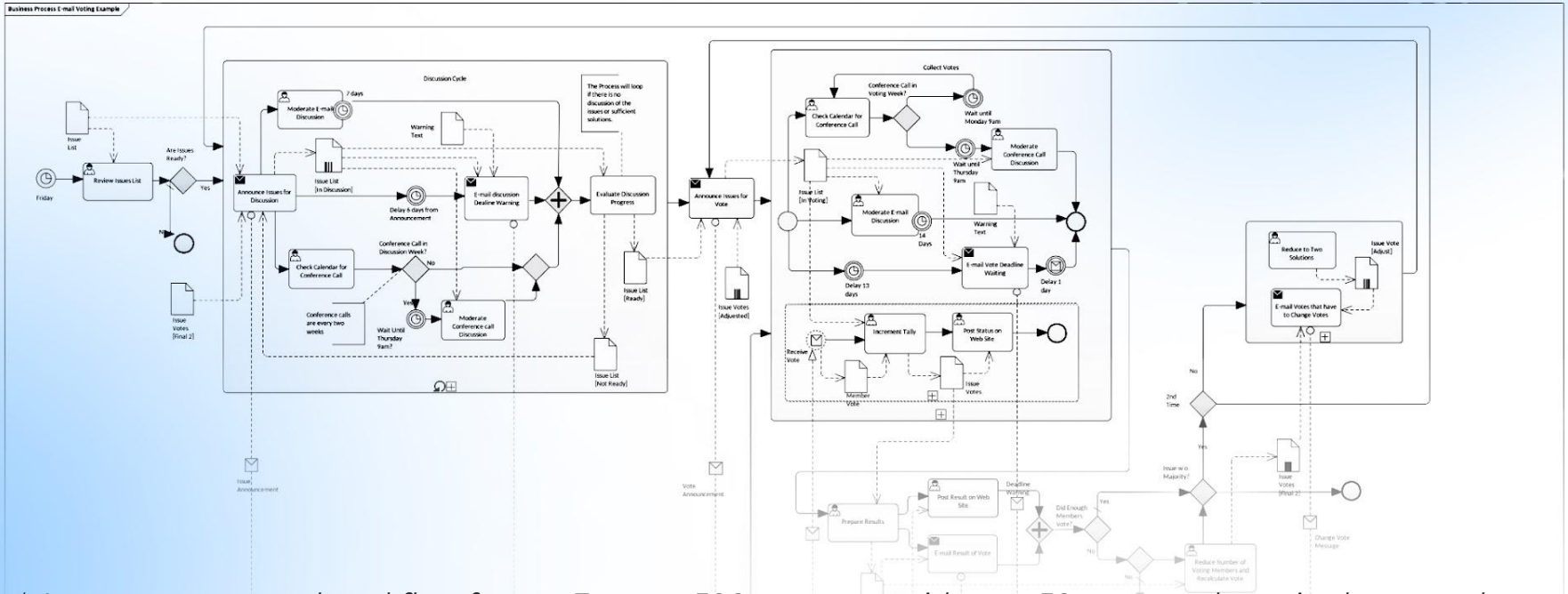
$1,200,000,000,000

** **WorldCC** estimates that companies lose 8.6% of contract value through weak contracting and post-signature management. Applied to the estimated $13.65T in annual supplier spend across the Fortune 500, that implies roughly $1.2T in value at risk.*



The world’s largest and most critical industries run on documents

That isn’t going away



** A contract approval workflow from a Fortune 500 company with over 50 steps and required approval actions. Creating a contract used to take up to **TWO months.***

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Fragmented Data and Processes Around ERP and Other Platforms



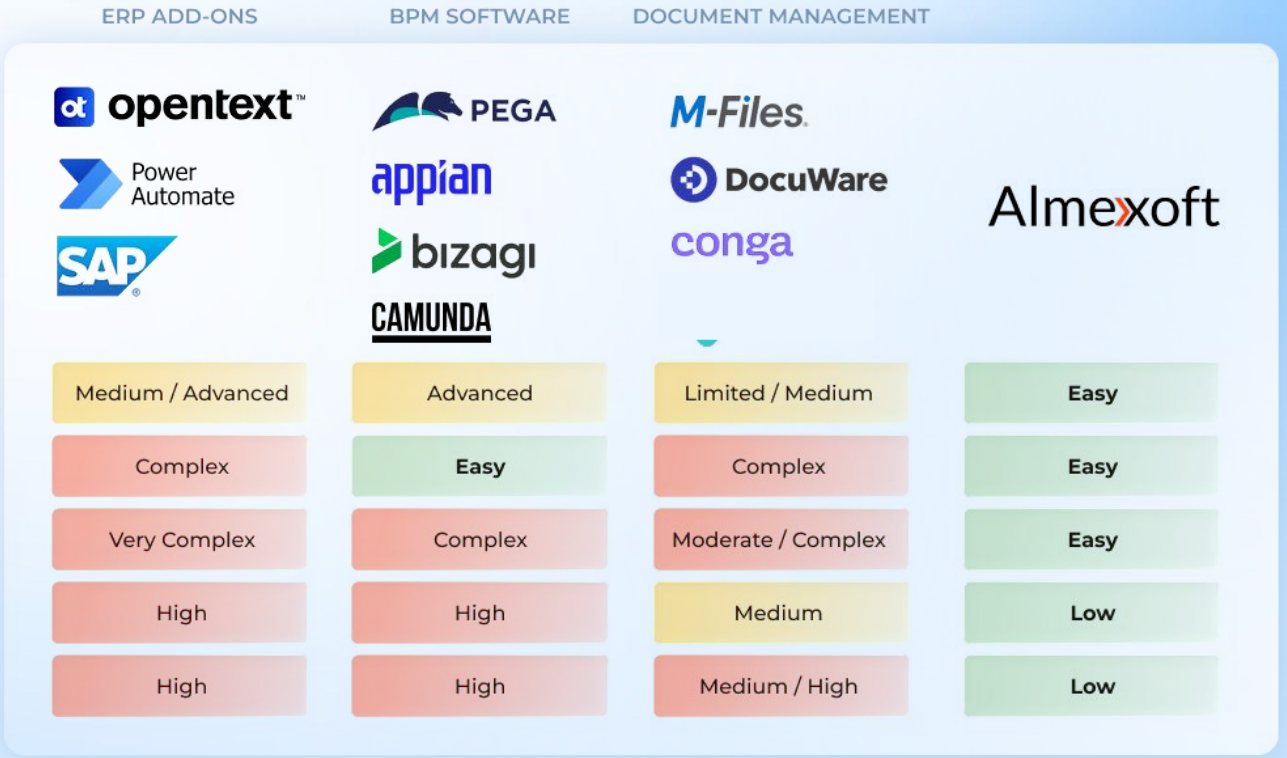
$202M
for AI adoption according to KPMG

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AI-powered No-code Workflow Automation Platform to Orchestrate People, Document Processes and AI-agents



Our Customers Save UP TO 80% Of Their Budgets and Go Live IN WEEKS - NOT YEARS



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ArcelorMittal: measurable business impact

Implementation highlights

- 5,500+ employees using the platform
- SAP & Active Directory integration completed
- Multiple business functions automated including contracting, procurement, HR, compliance, claims, correspondence.

Procurement process with accelerated timelines

2x faster

Increase in efficiency of procurement department

by 1,5 times

Procurement claims reduced

by 27%

TRACTION

Already Achieved A Product Market Fit

90+

ENTERPRISE CUSTOMERS

2X

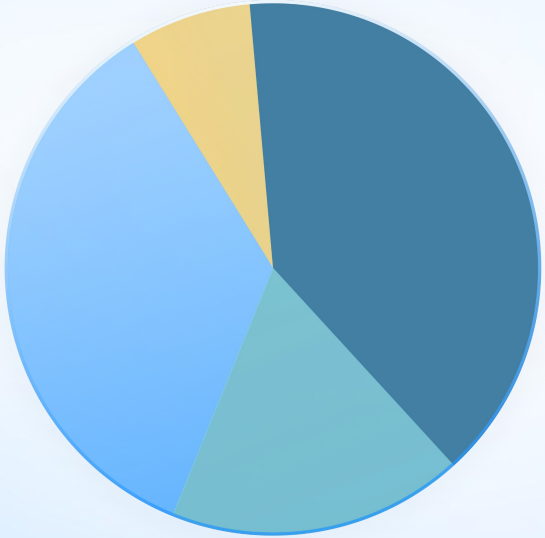
USER GROWTH YoY

$2M

REVENUE 2025

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71% of Revenue Is Recurring



- Annual Support Fee 38%
- Annual Licensing 33%
- Implementation 21%
- Other 8%

Named User License
$99 / user / year

Concurrent User License
$333 / concurrent user / year

Named User Support
$69 / user / year

Concurrent User Support
$219 / concurrent user / year

TOP 3 MARKETPLACE MODULES

Almexoft AI - $14 400 / year

AlmexSign - $9 900 / year

Knowledge base - $6 900 / year

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Strong Unit Economics

CAC

$7 934

ASC
99 days

97%

Retention rate

LTV

$482 422

Gross margin
76%

Global AI Workflow Orchestration Market

35 %

MARKET GROWTH YoY

$78B*

GLOBAL MARKET BY 2030

** According to Technavio report from April 2026, Global AI Workflow Orchestration Market 2026–2030*

SAM in US only **$3,7B**

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IHOR PRYKHODKO
CEO, Co-founder

15 years of experience in enterprise software business.
Berkeley HaaS.



MEDET ABENOV
COIO, Co-founder

Digital transformation projects for large companies in Asia.
Executive MBA.



MYKYTA VASYLIEV
CTO, Co-founder

Development Leader for major banks, worked in China & EU.
PhD.



MARCELO BOSSI
Strategic Advisor

25 years in enterprise software, strategic partnerships and biz dev.
Microsoft | AWS | Stanford

- **ALUMNI OF GFS, HUGE THINGS & 500 GLOBAL**
- **NEARLY A DECADE WITH FORTUNE 500 & TOP BANKS**
- **DEEP EXPERTISE IN ENTERPRISE PROCESSES & TECH**

90+ CLIENTS

AstraZeneca

ADM

CONTINENTAL FARMERS GROUP

ArcelorMittal

HOME CREDIT BANK

Gedeon Richter Ltd.

Glovo

żabka

L'ORÉAL

mti

10+ PARTNERS

GigaCloud

EY

CRMiUM

epam

SIGMA Software

seeton

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ASK $4M SEED FOR US SCALING

AND BECOME A WORLD LEADER IN ENTERPRISE AI WORKFLOW ORCHESTRATION

KEY OBJECTIVES FOR THE SEED ROUND:

- **Scale the US GTM**
- **250 customers**
- **20 M ARR by 2029**



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Let's talk

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Learn more

$2M today

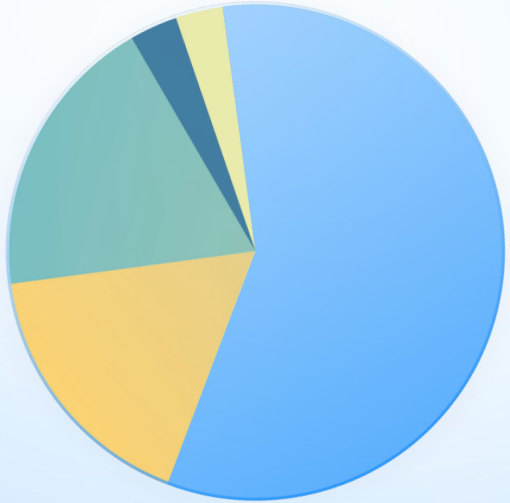
$20M in two years

Let’s build it together!

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Replicating & Scaling a Proven GTM Motion in the US

Proven Traction for the last 2 years



Inbound 60% Partner Channel 18% Referral 18%
Events 2% Outbound 2%

US GTM Priorities

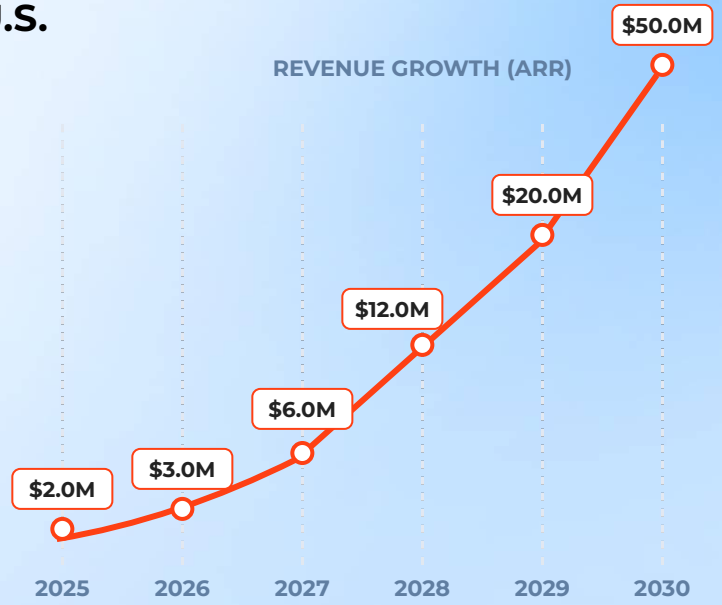
- INBOUND
  Always-on inbound
- OUTBOUND
  Scalable outbound engine
- Partner-led market entry with:
  Open doors and build trust

Unlocking Exponential Growth in the U.S. Market



**The U.S. gives us access to a vastly larger pool of ICP-fit enterprises, removing the market-size constraints we currently face across our home markets in Europe and Central Asia.*

Our goal: grow from current 90 to 250+ customers over the next few years, with the majority of new customers coming from the U.S.



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